#BOOM BOUNCE COMPETITION 2013

April 12, 2013 – Trulaske College of Business
University of Missouri- Columbia
Truman State University Finalist Qualification Competition

ENTRY DEADLINE IS MARCH 25, 2013

Who

The competition is open to any individual or team of up to four individuals living in Mid-Missouri.

What

Each individual or team completes a two-page venture idea submission form and submits it online to: dkerby@truman.edu

Finalists have the opportunity to compete for prize money sponsored by Mid-Missouri businesses, investors, and entrepreneurs.

- First Place – $TBD
- Second Place – $TBD
- Third Place – $TBD

Where (Finalist Competition)

15 finalists (individuals or teams) will be selected from written entries to present at the 2013 #BOOM Bounce Competition, which is part of the #BOOM event. The live presentations and judging will take place in Cornell Hall of the Trulaske College of Business on the University of Missouri campus. Winners will be announced at the end of the pitch competition. Participants are invited to a networking reception immediately following the competition.

Truman Finalist Competition (pre-round competition for the spot guaranteed for a Truman team)

Truman State University has been guaranteed one finalist spot in the competition. To apply for the guaranteed Truman spot, send the application to Dr. Debra Kerby, Dean, School of Business (dkerby@truman.edu) no later than noon on Monday, March 25. Teams should be prepared to present their five-minute pitch to a team of judges between 2:00 and 4:00 p.m. on Thursday, March 28. A winning team will be selected that afternoon and the written application submitted to the 2013 #BOOM Bounce Competition. Non-winning teams may submit their written application for consideration to the open portion of the #BOOM Bounce Competition. These open applications must be submitted to maholmes@gocolumbiamo.com by 5:00 p.m., March 31, 2013.
**When (Finalist Competition)**

All open (not the Truman finalist team) entries must be sent to: maholmes@gocolumbiamo.com by 5:00 p.m. Sunday, March 31, 2013. Those selected as finalists will be notified no later than Friday, April 5, 2013. During the live competition on April 12th, finalists will have 5 minutes to make a pitch in front of judges and an audience of entrepreneurs. The event will take place from 2:00 p.m. – 6:00 p.m. on April 12th.

**Why**

We believe most people have entrepreneurial potential and can demonstrate that potential with limited assistance. We would be happy to provide assistance to individuals or teams about how to further develop their ideas. Judging will be by at least three community judges recognized for involvement with for-profit ventures.

The purpose of the competition is to encourage the entrepreneurial spirit in Mid-Missouri and promote the idea of creating an entrepreneurial community. In addition, this Summit will also introduce and showcase the many talented local entrepreneurs throughout the day, highlight the resources available to entrepreneurs, and provide networking opportunities to venture capitalists, bankers, and the business and academic community.

[www.mo.com](http://www.mo.com) will interview the winners for a feature story to be posted online after the event.
2013 #BOOM BOUNCE COMPETITION
ENTRY FORM

For the Truman #Boom Bounce Competition, please return this application by email before noon, Monday, March 25, 2013, to dkerby@truman.edu

All open submissions for the 2013 #BOOM Bounce Competition should be emailed no later than 5:00 p.m., Sunday, March 31, 2013 to maholmes@gocolumbiamo.com.

In submitting this original idea, you are stating that, insofar as you or your team is aware, the venture idea in its current form is your own creation and that the research presented in your responses represents your own personal or secondary research on the idea unless otherwise cited and referenced.

DIRECTIONS: Please answer the questions below. Type the answers and email the form to one of the email addresses above. Entries more than four pages in length will not be considered.

Contact information: Please list accurate contact information for all team members

Name(s):

Company name:

Email address(es):

Phone number(s):

1. Is your venture for-profit or not-for-profit?

2. Please give a description of your idea or company:

3. Who is your target market or the group of people you wish to reach with this venture?
4. What makes your idea/business unique? What benefits does it bring to your customers or the community?

5. Where are you in the development of this venture? What resources do you have? What resources do you need?

6. What are your financial needs? Are you seeking investors? What can your investors expect as a return and when would they see that return?

7. What would you do with the first-place price of $2,000 (or more) if you win this competition?

8. Is there anything else you wish to share about your idea/business that is not covered on this form?
2013 #BOOM BOUNCE COMPETITION

JUDGE’S EVALUATION FORM

Judge’s name:

Name(s) of Presenter(s):

Directions: Please evaluate each presentation in each of the categories below. All categories are worth up to 10 points. 10 points should be awarded if the presenter(s) achieve every aspect of a category in a well-presented and thought-out manner. Provide feedback where appropriate in the form of comments.

1. Viability of the Idea: Is this a good idea for a business venture? Is there a market opportunity? Does the group have competence and a management understanding? Is there investment potential?

   Score out of 10: __________

2. Clearly Defined Market Niche: Was there a clear, exciting and effective description of the market to be served? Is this market appropriate?

   Score out of 10: __________
3. **Products or Services:** Was there a clear description of the product or service? Does the product or service have unique and desirable features and benefits, pricing and a potential proprietary position? Is this product or service currently being developed?

   Score out of 10: __________

4. **Skills and Resources:** Did contestant have a good understanding of personal skill sets, unique capabilities, and characteristics that are required to conduct an initial market trial? Were they able to identify necessary resources and utilize them?

   Score out of 10: __________

5. **Presentation Skills:** Was the presentation clear, logical, meaningful, using good examples and visual aids, and able to maintain your interest?

   Score out of 10: __________

6. **Questions and Answers:** Did contestant understand the questions and appropriately respond with a good use of time, poise and confidence?

   Score out of 10: __________

   **Total out of 60** __________

   **WINNERS WILL BE SELECTED BY TALLYING THE MOST POINTS AWARDED BY JUDGES FOR YOUR IDEA/PITCH. WE LOOK FORWARD TO HEARING YOUR BUSINESS IDEA. GOOD LUCK!**